

INTERACTIVE WORKSHOPS & NETWORKING

DEVELOP LEADERSHIP SKILLS QUIC Lead effectively, focusing on personal gra and driving company success.	owth Actio	erated, onable, dable.	TAN O
2 ENHANCE COMMUNICATION: "Own the Room", manage difficult conve give/receive feedback, and network effe		****	**
 BOOST CONFIDENCE AND ENGAGEMENT: Overcome limiting beliefs and take bold steps to lead with confidence. MAXIMIZE PRODUCTIVITY: Run efficient meetings, master time management and delegation with the 80/20 Scorecard, Toolkit and more. 		"A crash course in how to succeed at work. I loved the insight into advocating for oneself and projecting confidence, and the discussion of leadership styles was eye-opening."	"Phenome absolute pl of this clas sessions ar made this o other prog confident l this progra
Past Clients AMADEUS AMAZON	COMCAST	EVERS © URCE	КРА

6-WEEK LEADERSHIP XCELERATOR:

- Weekly 90-minute interactive sessions designed for real-world impact
- Network and learn with peers from diverse industries for new insights and perspectives
- Practical tools to apply immediately
- Ongoing accountability with short, focused sessions to fit your schedule
- Easy, cost-effective and scalable
- 3 follow-up online sessions to reinforce learning and keep the momentum going
- PLUS Free for MA Small Businesses!

Program Includes:

- 9 sessions: 6 in-person, 90-minute action-based workshops + 3 online follow-ups
- All materials
- Pre- and Post-Assessments for measurable growth
- Light lunches, networking and Graduation Reception
- Free onsite parking

- + + 4

FOR NEW MANAGERS AND **EMERGING LEADERS**

(3-7 years work experience)

enal. It was an pleasure to be part ass. The interactive and diverse expertise a step up from **grams.** I am a more leader because of 'am

uqno E & EAR

"We are being equipped with all the tools we need. The change is incredible and our motivation is through the roof. Your course makes us feel like we can do anything. So THANK YOU THANK YOU THANK YOU."

Paola Canales AMADEUS

SPECIAL OFFER: 3 Pack: Save \$500

Individual: \$1500

FREE for MA Small Businesses!

This program qualifies for reimbursement for companies in MA with less than 100 employees. We'll show you how.



Spotify

Scan the QR code to book a 15 min call to learn more >>

LEADERSHIP XCELERATOR

COURSE ID: C-12395 In the MA Express Directory

NEXT SESSION: APR 25 - MAY 30, 2025

Fridays 10 am - 12:30 pm In-Person Program in Waltham, MA

with light lunch and networking included

Register at: TheSFIL.com/LX

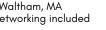


Faculty Director, Erin McCormick

Former executive in innovation, tech, and entrepreneurship at Babson and UMass Boston, Erin has been CIO and founded three companies. Author of Year of Action and host of The Inspire Lounge podcast, with certificates from MIT in Business Innovation and Stanford in Positive Psychology and Well-Bring, Erin designs programs that inspire leaders to be more innovative, confident, happy and successful - providing practical tools and a supportive community to achieve real results.

HE SCHOOL FOR INSPIRING LEADERS

hello@TheSFIL.com



www.TheSFIL.com



PROGRAM OVERVIEW:

Leadership Training for New Managers and High-Potential Employees (3-7 years experience) In-Person Weekly 90 Minutes - 6 Weeks 3 Virtual Follow-ups

In 90-minute interactive sessions, participants practice real-world scenarios through small-group activities, building confidence, enhancing skills, and receiving immediate feedback.



Build Strong Communication Skills

FOCUS: Enhance Communication to Lead Effectively

Week 1: Understand Leadership Styles and Self-Awareness

- Identify leadership styles and communication strengths
- Build emotional intelligence and resilience
- Pre-Assessment to set benchmarks for leadership growth

Week 2: Strengthen Interpersonal Communication

- Own the Room: Develop executive presence
- Navigate difficult conversations with tact
- Active listening and foster team trust
- Feedback mastery: Give and receive impactful feedback

Outcomes: Participants enhance their ability to communicate with clarity, build trust, and resolve conflicts effectively

WEEKS 3 & 4 Collaboration

Cultivate Collaboration and Team Productivity

FOCUS: Boost Team Engagement and Efficiency

Week 3: Foster Collaboration Through Confidence

- Overcome fears and cultivate a mindset to lead confidently
- Make decisions under pressure with clarity and precision
- Speak with authority to inspire and unify teams

Week 4: Lead Collaborative, High-Performing Teams

- Master time management and delegation techniques to boost efficiency
- Use tools like the 80/20 Scorecard to prioritize high-impact tasks and focus energy where it matters most
- Strategies to facilitate productive team dynamics

Outcomes: Participants gain practical tools to lead engaged, efficient teams and foster a collaborative culture



Drive Confidence and Influence

FOCUS: Lead with Confidence and Strategic Influence

Week 5: Negotiate and Influence with Impact

- Structure and present compelling business cases
- Master negotiation techniques to drive win-win outcomes
- Persuasion strategies to gain buy-in and lead change

Week 6: Celebrate Success and Sustain Growth

- Post-Assessment: Reflect on leadership growth and impact
- Build a personalized leadership toolkit for continued success
- Graduation and networking to reinforce leadership connections

Outcomes: Participants leave as confident leaders with the tools to influence, negotiate, and drive business success

3 MONTHLY FOLLOW-UPS Continuity

Ensure Continuity and Growth

FOCUS: Sustain Momentum Beyond the Program

Extend the learning journey with monthly follow-up sessions designed to reinforce skills and sustain growth

- Follow-up group sessions online for three months
- Access to leadership tools (E-Score, Scorecards, Toolkit)
- Ongoing accountability through group discussions and peer mentoring
- Resources to implement lessons in real-world scenarios

Need more info? Visit <u>TheSFIL.com</u> or email us at <u>hello@TheSFIL.com</u> to see how we keep your leaders growing!

THE SCHOOL FOR **INSPIRING** LEADERS

hello@TheSFIL.com